

NAME

TITLE

000-000-0000 / EMAIL / CITY, STATE, ZIP

Profile

Consulting manager with over a decade of experience in organizational management and client retention. Seeking a role at a company needing problem-solving and overall revitalization to grow my skill and improve the company's operations.

Experience

Self Employed Business Consultant - Company / Location

MONTH 2021 - Present

- Analyzes City Mart's finances to reduce leftover inventory by 55%, increasing profits by \$1M while lowering costs related to storage space.
- Creates customer feedback surveys for City Fitness Gym, getting 8,000 responses from 10,000 sent, then developing a plan to improve member retention by 50% over the next year.
- Collaborates with the City Library System to analyze circulation and visit numbers and plan a marketing approach to boost numbers by 35% over two years.
- Researches customer relationship management (CRM) software options for City Nonprofit, presenting the three best options and helping them transition to the new system within a month without losing any stakeholders or contacts in the process.
- Observes City Montessori School to assess the frequency of material use proportional to cost, finding ways to lower supply costs by \$50,000 each academic year.

Consulting Manager - Business Success Firm / Location

MONTH 2010 – MONTH 2021

- Performed data analysis relating to predicting small businesses' success rates.
- Collaborated with owners to create business plans for ten startups every year.
- Lead weekly team meetings to delegate business operation tasks throughout a 15-person consulting team.
- Analyzed financial reports from ten businesses every month, ensuring they stayed on track and turned a profit.
- Mentored three consulting interns from City University's College of Business every semester.

Project Experience

- Led a team of consultants in a comprehensive organizational restructuring project for a multinational corporation, thoroughly analyzing the company's organizational structure and identifying inefficiencies and redundancies.
- Managed a cross-functional team in implementing a digital transformation strategy for a leading retail company, collaborating with stakeholders to define the vision, objectives, and roadmap for the digital transformation initiative.

Education

Master's of Economics - University of South Carolina

MONTH 2018

- GPA: LIST
- AWARD
- AWARD

Bachelor's in Business Administration - The University of Kansas

MONTH 2009

- GPA: LIST
- AWARD
- AWARD

Skills

Expertise

- Communication
- Creativity
- Negotiation
- Problem-solving
- Risk management

Licenses & Accreditations

Licenses & Accreditations

- Certified Business Analyst (CBA), 2020
- Project Management Professional (PMP), 2019