Profile	Result-oriented marketer with seven years of experience looking to apply knowledge of digital marketing and leadership skills in a content marketing manager position.
Experience	<ul> <li>Content Strategist - Versa Creative / Location</li> <li>MONTH 2019 - Present</li> <li>Onboard an average of three new clients a month and participates in developing customized marketing campaigns.</li> <li>Oversee the content creation process with a team of four writers. Identifies blogging topics, edits content, and applies publication strategies that yield an average of 250 clicks per piece within the first week.</li> <li>Use analytics to measure results and optimize SEO and publication strategies.</li> <li>Communicate and reports results to a portfolio of 26 clients every week.</li> </ul>
	<ul> <li>Digital Marketing Specialist - CKO Digital Branding/ Location MONTH 2016 – MONTH 2019</li> <li>Developed branding guidelines after performing research to better understand the needs of each client.</li> <li>Collaborated with a team of 15 marketers to develop relevant digital campaigns based on needs and budgets.</li> <li>Performed various marketing tasks, including copywriting, managing PPC ad campaigns, and posting content on social media.</li> <li>Leveraged presentation skills to engage customers and obtain their approval before launching new campaigns.</li> </ul>
	<ul> <li>Project Experience</li> <li>Designed a launch campaign across social media and PPC ads to promote the launch of a mobile game. Achieved over 100,000 downloads within the first month.</li> <li>Oversaw an influencer marketing campaign to rebrand a cosmetic product. Increased sales by 150% within a month.</li> </ul>
Education	<ul> <li>Bachelor of Business Administration - University of Houston MONTH 2015</li> <li>GPA: LIST</li> <li>AWARD</li> <li>AWARD</li> <li>DEPARTMENT - SCHOOL MONTH YEAR</li> <li>GPA: LIST</li> <li>AWARD</li> <li>AWARD</li> <li>AWARD</li> <li>AWARD</li> </ul>
Skills	<ul> <li>Expertise</li> <li>Strong writing and communication skills</li> <li>Project management</li> <li>WordPress</li> <li>Domo</li> <li>Adobe Experience Manager</li> </ul>
Licenses & Accreditations	<ul> <li>Licenses &amp; Accreditations</li> <li>Hubspot Content Marketing Certification (2019)</li> <li>Hubspot Inbound Marketing Certification (2020)</li> </ul>