

NAME

TITLE
000-000-0000 / EMAIL / CITY, STATE, ZIP

Profile

Strategic CEO with more than ten years of experience and a strong track record of driving growth and improving operations in diverse industries. Seeking to utilize extensive expertise in strategic planning, team leadership, and business transformation to steer a dynamic organization toward unprecedented success.

Experience

Chief Executive Officer - Osinki, Towne, and Klein / Calabasas, CA
MONTH 2012 - Present

- Pioneered a growth strategy leveraging competitive market analysis, which resulted in a 50% increase in revenue over five years.
- Directed the implementation of a Lean Six Sigma methodology, triggering a 20% reduction in operating costs.
- Cultivated a cross-functional team of 100+ employees, fostering a high-performance culture rooted in agile methodologies and innovation.
- Brokered a strategic partnership with a Fortune 500 company, expanding the market footprint by 35%.
- Orchestrated the integration of IoT technologies to enhance product portfolio and competitive positioning.

Chief Operational Officer - Mann and Sons / Huntington Beach, CA
MONTH 2007 – MONTH 2012

- Optimized cross-functional operations, deploying best practices and processes engineering to drive efficiency.
- Innovated a new supply chain strategy, leveraging advanced analytics, resulting in a 15% reduction in logistics costs.
- Liaise with sales and marketing teams to execute data-driven strategies, bolstering product market share by 30%
- Facilitated the product life cycle management of a new line, contributing to a 20% increase in annual revenue.
- Assisted in corporate strategic planning, setting SMART goals and KPIs.

Project Experience

- Piloted a company-wide ERP integration project, unifying data and business processes across the organization.
- Led a team of project managers and IT specialists to successfully integrate SAP S/4HANA, ensuring seamless business operations.
- Realized a 20% reduction in operating costs and improved operational agility through streamlined processes.

Education

Master of Business Administration - University of Pennsylvania Wharton School
MONTH 2006

- GPA: LIST
- AWARD
- AWARD

Bachelor of Science in Business Administration - California Polytechnic State
MONTH 2004

- GPA: LIST
- AWARD
- AWARD

Skills

Expertise

- Transformational leadership
- Strategic planning and execution
- Financial management
- Change management
- Stakeholder engagement

Licenses & Accreditations

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- Member, Vistage CEO Network
- Certified Strategic Management Professional, Association for Strategic Planning