NAME

TITLE
000-000-0000 / EMAIL / CITY, STATE, ZIP

Profile

Driven investment banking professional with six years of industry experience. I am seeking a position within a company to grow my financial analysis and business development skills while securing complex transactions and working with a strategic and motivated team.

Experience

Investment Banker - Company / Location
MONTH YEAR - Present
- Performed financial analysis to present to other investment bankers working on the same transaction to ensure our strategy was appropriate.
- Conducted business development via networking events.
- Met with other clients to build a stronger and more robust client base.
- Collaborated with senior investment bankers on strategies that pushed transactions through.
- Led and executed transactions for clients like M&As.

Investment Banking Intern - Company / Location
MONTH YEAR – MONTH YEAR
- Assisted with recruiting clients to the company who suited the company's values and mission.
- Collaborated with experienced investment bankers to learn more about executing transactions and securing commissions.
- Built relationships with clients by contacting them via phone and email and taking them to lunch.
- Analyzed clients' needs and built a weekly plan to ensure 100% satisfaction.
- Conducted market research, financial analysis, and financial modeling under the supervision of an experienced investment banker.

Project Experience
- Networked with professionals in the area to drum up more business and brought in five new high-value clients in a matter of days.
- Handled young interns' training teaching them how to tackle customer needs and the critical areas they must fulfill.

Education

Master's Degree in Business Administration (MBA) - University of Tampa
MONTH YEAR
- GPA: 3.8
- AWARD
- AWARD

Bachelor's Degree in Accounting - University of Tampa
MONTH YEAR
- GPA: 3.9
- AWARD
- AWARD

Skills

Expertise
- Teamwork and collaboration
- Financial analysis and modeling
- Market research
- Financial ethics
- Microsoft Excel

Licenses & Accreditations

Licenses & Accreditations
- FINRA 79
- [Chartered Financial Analyst (CFA)](#)